

Business Development Pro



Guaranteed
Placement



Paid
Internship



Certification in
Business Development



Live Private
Classes

**A Practical MBA in
Sales & Business Development**

What is **BD Pro**

BD Pro is an extensive training program that transforms the individual into a professional **Business Development Executive**



Guarantee Placement with minimum 5 lakhs CTC



Personal Mentorship



Industry relevant curriculum



Practical learning through mock sessions



Paid internship



Resume building and Job portal profile building



Live Private Classes



Skill and Aptitude Diagnosis

TOP SKILLS YOU WILL MASTER

Assertive:

Goal-oriented, competitive, decisive, impatient, controlling, loud; more likely to speak in sentences than in questions

Analytic:

Impersonal, fact-driven, formal, serious, direct, patient, prepared; likely to ask many questions and not seek personal sales relationships

Amiable:

Patient, friendly, open to challenges, calm, informal; often good listeners who ask many questions and seek strong personal relationships

Expressive:

People-pleasing, convicted, colourful, persuasive, outgoing, creative, spontaneous, intuitive, loyal, enthusiastic; also, likely to speak in sentences instead of questions and seek strong personal relationships

**We Will Make
You Corporate Ready**

WHAT WILL YOU LEARN



Basic Sales Training

- Soft Skills Training
- General Aptitude building
- Fundamental Sales Training

Advance Sales Training

- Mock Pitch Testing
- Masterclass on sales techniques
- Daily group activities and Case study analysis

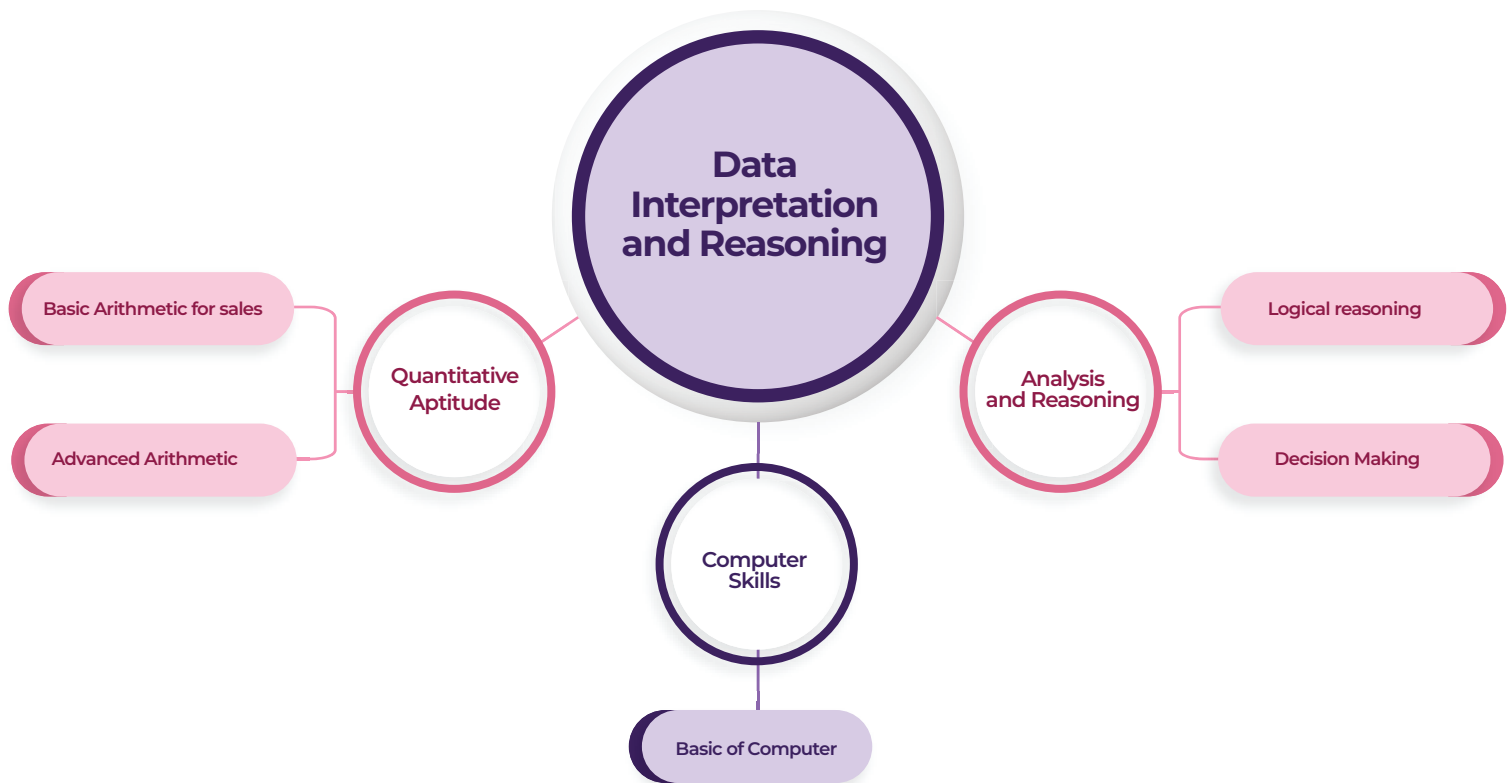


THE CURRICULUM

Module 1



Module 2



Module 3



A CANDIDATE'S JOURNEY WITH BDP PRO



TESTIMONIALS



BD Pro helped me secure a successful placement even during the pandemic. While I was skeptical before joining, the course structure and paid internship convinced me to join. Before the course ended, I got hired as a Business Development Executive, and I have recently been promoted to Business Development Manager.

Hitesh Yadav
Business Development Manager



The job I was offered after I completed my BMS was for a Senior Sales Executive in a bank. But, due to my inexperience, I was not able to achieve my targets. During this period, I discovered BDPro and decided to enroll. In addition to gaining the practical skills required for a successful career in sales, my internship at BD Pro has provided me with a strong foundation to grow my career further and feel confident about my future endeavors.

Abhishek Thakur
Senior Business Development Executive



The lack of field knowledge and a new-age sales approach were hindering my career advancement at a healthcare company where I worked as a Business Development Executive. My problem was solved as soon as I found the BDPro course in my Facebook recommendations. In the end, I was so right, the skills classes and their real-world applications of them enabled me to reach my full potential

Mohnish Sawant
Business Development Executive



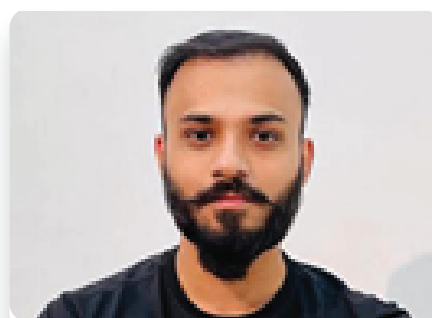
I started working as a Business Development Executive shortly after graduating. But, for me, the frustration began when I was unable to meet my targets month after month. As a result, I was laid off. That's when I first learned about BD Pro. The skills I learned in that course helped me understand how to meet month-end goals and cash in on the ever-increasing incentives.

Shahzad Sheikh
Assistant Area Manager



BDPro Course was recommended to me by a senior. As soon as I noticed he was being paid more than others, I decided to register. Initially, I could only do an internship because of college, but when I approached them after completing my BBA, they offered me a full-time position with an unheard-of CTC for a fresher.

Imran Sheikh
Business Development Manager



I started a Wealth management and financial analysis company. As a solopreneur, however, onboarding customers was a tedious task. BD pro has proven to be the smartest decision I have made in growing my business. The course structure, particularly the assignments, not only provided me with a better understanding of my clients but also with ample knowledge to better serve them.

Harsh Ayer
Founder

OUR ALUM'S ARE EMPLOYED WITH



Motilal Oswal



Nomura Holdings



West Side (Trent House)



TCS



Wipro



BYJU's



Unacademy



Toppr



L&T



Maruti Suzuki



Ducati



SBI



Bank of Baroda



IDBI Bank

BD PRO PROGRAM OFFERING



100+ Hours of Live
Private Classes



200+ Online Academic Activities
including case discussions, group
discussions, mock pitching, and
many more



75+ Videos of
Recorded
Lectures



Diploma in
Business
Development



Personal Mentorship
from Industry Experts
in Business
Communication,
General Aptitude and
Sales & Marketing



Paid Internship on
successful completion
of the course and
Evaluation



Increasing the
employability of Indian
youth



100% Guaranteed Job offer
after successful completion of
Internship

TOTAL PACKAGE COST - ₹62,500/-

Being^{PRO}

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Mumbai office: FF-06, Art Guild House, Phoenix Market City, Kurla, Mumbai - 400 070.

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